# NISHIO RENT ALL CO., LTD. AND GROUP COMPANIES





### Introduction

### **Mission Statement**

### "We will contribute to the economic community as a pioneer in the comprehensive rental business."

(Nishio Rent All Co., Ltd.)

### **Message from Our President**



### Our Rental Business was Started by Renting Road Work Machines

In 1965, Nishio Rent All Co., Ltd. started renting road work machines. Since then, in response to customers' needs, Nishio Rent All has been devoted to enhancing the variety of its rental products including construction equipment and the related machinery and to expanding its service network.

### ■ Supplying Rental Products for Various Types of Work

Our rental service is mainly focused on the entire construction industry. Our rented machines are used in a variety of construction sites including new construction of expressway/railway/airport/harbor; construction of high-rise buildings in urban areas; construction of industrial complexes and huge plants; and other large-scale

construction sites and repair works. Through these many rental services, we have been accumulating knowledge on the operation of construction machines and knowhow related to the maintenance of such machines.

### Development of Our Original Products and Collaboration with Group Companies

Some of our rental products are purchased from construction equipment manufacturers; others, in particular, peripheral construction equipment such as lighting equipment used in nighttime work zones and/or equipment for safety measures, are uniquely developed and manufactured.

Our group companies include tunneling/mining equipment rental companies, motor vehicle manufacturers, and companies engaged in manufacture and maintenance of construction equipment. In collaboration with its group companies, Nishio Rent All is dedicated to offering construction equipment rental services and to satisfy requirements for special work sites.

### **■** Development in the Asian Market

As a result of increasing overseas expansion of Japanese construction companies, we have set up our local offices in Asian countries, aiming at supplying ample and different types of construction equipment to each country. Supply and maintenance of rental equipment/machines are mainly emphasized on large-scale project works. Sales and rentals of construction equipment/machines required in each country have been performed on the basis of the construction requirements for the country.

### **■ Event and Exhibition Organizing Business**

Other than the construction business field, we are developing rental business in the event/exhibition industry of Asian countries. In particular, our local companies engaged in exhibition booths and renting required equipment/materials are based in Seoul in Korea and Shanghai in China. Focusing on enriched exhibition business opportunities in these two countries, we intend to explore rental business needs and further to realize such needs in the market in each Asian country while collaborating with display suppliers and equipment manufacturers in the country.

### Our Contribution to the Local Community

We will strive to expand rental services offered to Asian countries and to make larger contributions to the social capital investment and industrial development of each country.

Lastly, we take this opportunity to thank you for your continued support.

President: Masashi Nishio Nishio Rent All Co., Ltd.

### About NISHIO RENT ALL GROUP

### **Overview**

### Listed on the First Section of the Tokyo Stock Exchange (9699)

◆Established : Oct . 1959

**◆Company Name** : Nishio Rent All Co., Ltd. **◆President** : Masashi Nishio (Mr.)

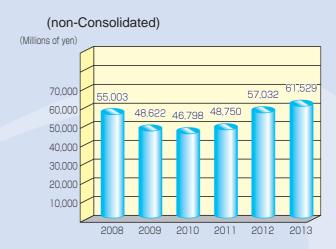
**◆Capital** : ¥6,045million (As of Sept., 30, 2013)

◆Annual Turnover : ¥92,294million (As Of Sept. 30. 2013) (Consolidated)

◆Number of Employees: 2,595 (As Of Sept. 30. 2013) (Total in Consolidated Companies)

### **Annual Turnover**





### **Global Networks**



### **Domestic Rental Service Networks**

Rental operation division 302
Franchise operation chain 54
Sapporo, Sendai, Utsunomiya, Tokyo, Yokohama, Nagoya, Kyoto, Osaka, Kobe, Okayama, Hiroshima, Marugame, and others

Fukuoka Hiroshima Osaka Yokohama

Fukuoka Hiroshima Osaka Yokohama

Nagoya Tokyo



## NISHIO Do esti Net or

### **Sacos Corporation**

Based in the Tokyo metropolitan district and Kinki region, Sacos is a rental company renting construction / industrial machinery. With its technological advantages in urban civil construction works such as subway/track line construction and environmental protection work, the company has been dedicated to developing and proposing its original products with three specific keywords "Environment, Safety, & Labor saving." Used construction equipment sales are also available on the net auction website.



### **NISHIO T&M CO., LTD.**

This is a comprehensive rental company, renting mountain tunneling machines and mining / quarrying machines. Nishio T&M can meet a wide range of users' needs from offering consultation services to supplying specialty equipment. In recent years, this company has been devoted to supplying and undertaking the maintenance of equipment/machines used at the worksites of foreign-based Japanese construction companies, in particular, in Asian countries.



http://www.nishio-tm.co.jp

### NISHIO T&M (HONG KONG) CO., LTD.

It is based in HONG KONG.

### SAN OH CO., LTD.

The scope of work includes soil remediation, water purification, recycling of soil and wastewater generated during shield construction, and the system design / manufacture / sales / rentals of environment-related systems / equipment.

Considering the best treatment method, designing, offering suitable systems / equipment, and performing on-site construction-all of these processes can be streamlined by SANOH's services.





http://www.san-oh.co.jp/en/

### Yamazaki Machinery Co., Ltd.

This company is engaged in designing, manufacturing, selling, and undertaking maintenance and repair of construction equipment such as tunneling machines and other specialty vehicles. Yamazaki Machinery's business covers construction equipment maintenance services for overseas construction works. The company has been devoted to providing sales and services through its business tie up with VOLVO Construction Equipment.



http://www.y-machinery.jp/

### Shin-Tomoe Electric Manufacturing Co., Ltd.

This company serves as a manufacturer of special transfer locomotives and vehicles including battery-driven vehicles and hybrid vehicles used at construction sites or in the premises of a plant. Their main focus is on the development and rentals of unique products that can contribute to environmental countermeasures and improvement of energy efficiency.



http://www.s-tomoedenki.co.ip/

NISHIO RENT ALL KANAGAWA CO., LTD.

A construction equipment rental company

offering services in the Kanagawa area

### **Japan Speed Shore Co., LTD.**

Japan Speed Shore offers sales and rentals of shoring systems (alumnum- made shoring, panel shoring, etc.) and laser measuring systems. The company has an industrial machinery department that is associated with equipment for plant environment improvement and energy - saving promotion.



http://www.speedshore.co.jp/

### SPEED SHORE MALAYSIA SDN. BHD.

It is based in Malaysia.

### NISHIO RENT ALL HOKKAIDO CO., LTD.

A construction equipment rental company offering services in Hokkaido

### R & R CO., LTD.

This is a rental company offering rental services to other sector peer companies.

SYSTEM SUPPORT CO., LTD. This is a rental company offering exhibition

### **NISHIO WORK SUPPORT CO., LTD**

A building service contractor doing heavy equipment operation, high-rise operation, and crane operation work.

### Otsuka Works Co., Ltd.

This company is engaged in manufacturing and selling a variety of pins and screws.

### SHOJI CO., LTD.

A construction equipment rental company having a business network in Kyushu

### **NISHIO DEVELOPMENT CO., LTD.**

A company offering non-life insurance agency business, management of real estates and welfare facilities

decoration services.

# NISHIO G oba Net or s

### NISHIO RENT ALL (M) SDN. BHD. http://www.nishio.com.my/











This local company provides rentals and sales of civil/road construction machinery. In addition, the company provides requested equipment and materials to various project works for Japanese companies.

### **NISHIO RENT ALL (THAILAND) CO., LTD.**











This is our joint venture company with Italian Thai evelopment. This local company is devoted to rentals and sales of civil/road construction machinery and other various machinery.

### NISHIO RENT ALL SINGAPORE PTE. LTD. http://www.nishio.com.sg/











NISHIO RENT ALL SINGA ORE stockpiles a variety of large generators, compressors, welders, forklifts, and NISHIO original products and is supplying rental services not only to the construction industry but also to various plants.

### NISHIO RENT ALL VIETNAM CO., LTD.











The company will be run as of May . NISHIO RENT ALL VIETNAM has been set up to meet rental demands in infrastructure works and large-scale private works in Vietnam where rapid economic growth is increasing.

### **EVENT & EXHIBITION INDUSTRY**

### RENT ALL KOREA CO., LTD.

RENT ALL KOREA is a rental company supplying display systems and the related materials for exhibition stands. Their past activities include many Japanese company's exhibitions held in Korea. Also, supply of materials for outdoor events has been started.



#### 西尾(上海)総合物品租賃有限公司

Since its foundation, this company has been engaging in offering exhibition/event production services and trading amusement products and aims at establishing an ideal rental business that allows for rental network among East Asian countries including Japan, Korea, China, etc.



# Produ tLine Civi Road Construction Pro e ts

### Lighting System (NISHIO ORIGINAL)



### Civil Equipment (for General Construction)



Rentals and sales of small-, medium-, and large-scale civil work equipment including excavating machines and land-leveling machines

### **(Unmanned Construction Support System)**



This system can provide appropriate technologies and systems to ensure the remote control of civil construction heavy equipment used in danger areas.

### Road Construction Equipment



Our road-paving machines include asphalt finishers, motor graders, various rollers, and small-sized compactors (Rentals & Used Sales)

### Generators, Compressors, Welders, and Resistors



Rentals and sales of large-scale generators, compressors, welders, and resistors



### Produ t Line 2 S e ia t E ui ent or Civi or Pro e ts

### **Tunneling Work Equipment**







### **Railroad Tractor & Battery Motorized Vehicle**

loading equipment, spraying machines, erectors, dump trucks, etc.



(Rentals & Sales)









Rentals and remarket sales of railway work equipment (for excavation/loading purposes)

### used for transport inside the tunnel/premises of work









In addition to the design and fabrication of muddy wastewater treatment equipment and contaminated soil remediation systems, we take on their installation and operation.

### **Shoring**













anel shoring systems, aluminum-made hydraulic shoring (aluminum-made brace, waling strip, and vertical sheeting)

ipe laser measuring device

### **Quality Assurance Equipment**







### **Environmental Protection Equipment**





ust Collector ( ABW)

(Sound absorption/insulation panels)

Soil ensity Gauge

# Produ t Line E ui ent or P ant Maintenan e Bui ding or







Rentals & sales of various equipment used for maintenance operations in petrochemical complexes and/or automotive factories

### ■ Forklifts











Rentals & used sales of small- to large-sized forklifts

### ■ Tower Cranes & Work Platforms

tm class)



Tower Crane (Small-size to



Work latform (Elevating Scaffold)

### **■ Factory Automation (Unmanned Transport Vehicles**





esign & manufacture of heavy load transporters used in the premises of a factory

### Res onse to Large s a e Pro e ts

When Japanese construction companies get orders for overseas construction and start undertaking the construction work, they will face a wide range of challenges, from supplying equipment or parts required for the construction project to their maintenance and repairs. Even in such cases, NISHIO RENT ALL can guide them to overcome those challenges. In collaboration with our local companies in Southeast Asia and group companies, we comprehensively meet our customers' needs by offering reliable services, such as sales of various types of equipment or parts, procurement of used equipment and their long-term rentals, and on-site repairs and inspections.





### **(Our Recent Achievement in Overseas Countries)**

No.	Country	Worksite	Our Response	Year/Duration
	hilippines	lant	ales of heavy equipment parts and mechanic dispatch	ontinue
	fghanistan	oad	onstruction instructor dispatch	ontinue
		Tunnel	ales of ervo oco	
	olomon slands	oad	ales of equipment	
	Tai an	Tunnel	ales of tunneling machinery	
	Tai an	oil remediation	ental of testing equipment	
	orea	oad	ental of heavy equipment	
	am odia	ridge	ales of heavy equipment generator etc. and mechanic dispatch	ontinue
	icaragua	ridge	ales of construction flood lights	
	yanmar	ridge	ales of to er crane and construction instructor dispatch	
	apua e uinea	lantation orest	ales of heavy equipment parts and mechanic dispatch	ontinue
	ast Timor	m assy construction	ales of construction flood lights and parts	
	ingapore	u ay	ales of motorcars parts and supervisor dispatch	ontinue
	Tai an	teel plant or s	/ ales of attery oco spare parts	
	iri ati slands	for overnment	ales of heavy equipment	
	Thailand	loods response	ental of generators etc.	
	icaragua	ridge	ales of generators etc.	
	ong ong	u ay	ales of tunneling machinery and parts	ontinue
	thiopia	ater supply	ales of vehicles and electric tools	
	Thailand	ail ay	ales of vehicle a les	
	onduras	isaster prevention quipment	ales of generators etc.	
	ndonesia	press ay	ales of eavy equipment etc.	
	ongol	ail ay viaduct	ales of concrete machinery	
	Tan ania	oad	ales of heavy equipment vehicles generators etc.	
	ong ong	u ay	ales of tunneling machinery and parts	ontinue
	ndonesia	e erage	ales of safety equipment	
	angladesh	ater or s	ental of cra ler crane and rough terrain crane ales of	ontinue
			heavy equipment vehicles generators etc. and parts	
	thiopia	oad	ales of heavy equipment vehicles generators etc.	
	enya	ar or	ales of heavy equipment vehicles etc.	ontinue
	ri an a	press ay	ales of vehicles etc. and parts	ontinue
	anda	ridge	ales of concrete machinery	
	aos	irport	ales of construction flood lights	
	am odia	istri ution pipes or s	onstruction instructor dispatch	ontinue
	Thailand	musement	ales of playground equipment set	ontinue
	alaysia	musement	ales of fi tures set	
	hina	musement	ales of playground equipment set	
	Tai an		ental of aerial platforms and construction flood lights	
	aos	oad	ales of heavy equipment	
	Thailand	lant	pilot plant	
	orea	musement	ales of playground equipment set	
	ndonesia	rainage pump station	ales of spare parts	
	ussia	onstruction	ales of heavy equipment	
	outh udan	ridge	ales of heavy equipment generator etc.	
	outh udan	ater or s	ales of heavy equipment vehicles generator etc.	
	ingapore	Tunnel	ales of ervo oco	
	ietnam	musement	ales of playground equipment set	
			and the feel broad of arbitrary oct	

# Event and Exhibition Organizing Business Rusiness

### 1. Rental of Equipment for Exhibitions

Our services in this business include the rentals and setup (installation) of equipment for display systems. Our main rental items are excellent design, aluminum-made system members, in combination with which an exhibition space can be created. As compared to conventional wooden exhibition booths, our rental booth system is easier to assemble, disassemble, and remove from the site. Being free of waste materials makes our system more excellent in environmental aspects.

We have been devoted to developing this business in Asian countries, i.e., Seoul in Korea and Shanghai in China.









### 2. Rental of Equipment and Materials for Outdoor Events

A variety of large-size tent structures are available. We serve as a turnkey contractor in this business, from layout suggestions to the installation, disassembly, and removal of rented items. Services we offer include a venue setup for sports contests and the rentals and construction of temporary bleachers. In addition, we are dedicated to developing and renting play equipment that is enjoyable for kids and adults alike.







### 3. Development of Franchise Chain

Not only having our own offices but also developing franchise chain stores can make our rental business for exhibitions/events available nationwide. Currently, we have chain stores offering rental services for events held in each local area.







### 4. A New Business Spun off from Our Rental Business

In this business field, we have been undertaking the planning, manufacture, and sales of not only materials designed for indoor kids play facilities but also outdoor play equipment.

Although commercial facilities and leisure facilities in Japan are our main customers in this business field, we had an experience of installation of such materials and/or equipment in several Asian countries. Our rental products are being manufactured in collaboration with manufacturers in China and other Asian countries.

In addition, we have a department in charge of sales, rental and installation of sports flooring produced by Connor Sport Court in USA.









### Conta t In or ation

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C on uri Yar

/ Moo. Tambol Nongree, Amphur Mueng, Chonburi, Thailand

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